

## Why GFI KerioConnect?

KerioConnect is a mail server and an all-in-one collaboration tool that has been trusted for nearly two decades by more than 30,000 companies around the world.

It provides secure business email, calendar, and collaboration without the complexity or expense of bigger platforms. With its ease of use and simplicity, our solution is a better alternative for your small or mid-sized business clients. Some of the key features include

### FEATURES

### BENEFITS



**Collaboration tools support & native email client**

Email, Calendars, Contacts, Tasks, Notes, and Chat functionality, along with native Desktop and Web Email Clients.



**Extensive protocol support**

EAS for mobile devices, EWS for macOS, POP3, IMAP, CalDav, CardDav, XMPP for Live Chat, etc.



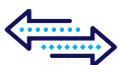
**Domain admin accounts**

Individual tenants can have their own admin accounts.



**Linux support**

No OS License required; lower cost of deployment.



**Migration tools available**

Support data migration for your clients with ease.



**Integration with most-used email clients**

Dedicated plugin for Outlook for faster performance; smooth integration with eM Client, Thunderbird, and native applications.



**Multi-domain support**

Support multiple tenants per server.



**Central management portal**

Easier management of multiple servers through a central portal.



**Extensive language support**

16 languages supported – support clients from different origins.

Take a moment to view this [whitepaper](#) to see how KerioConnect provides an Exchange-like experience, but with far less complexity, and at a cost that small businesses can afford.



## MSP Partner Benefits

### ✓ Build your brand

You can quickly and easily white-label or co-brand the KerioConnect interface. Simply upload your company logo and edit the color scheme to make it your own.

### ✓ We are 100% channel-based

Our solution is available only through the channel. We work closely with our partners from initial qualification and training to dedicated growth campaigns. We can help with up-sell opportunities and assist in closing deals.

### ✓ Pay as you grow

We offer flexible pay as you grow the licensing model, starting with as few as 1 mailbox license. As you expand your customer base, with volume-based licensing discounts, your margins grow as well.

## Need help selling GFI KerioConnect?

We will be with you every step of the way, providing training and assistance that includes:

- Sales Enablement Training, Certifications, and technical support are available by us.
- Regular webinars are conducted by the GFI Sales Engineer Team. You can also conduct webinars in partnership with us.
- Assistance from our world-class Pre-sales Engineers in supporting deals.
- 24/7 support from our global Technical Support Team to help meet SLAs with your clients.
- Dedicated Partner Training portal with videos, exercises, and tests. Access to white papers, case studies, and an extensive knowledge base.
- Dedicated business account manager to assist you every step of the way!